

Total No. of Questions :5]

SEAT No. :

P4761

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M.B.A.

**306- IB : EXPORT DOCUMENTATION AND PROCEDURES
(2016 Pattern) (Semester-III)**

Time : 2¼ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *All questions carry equal marks.*

Q1) a) Explain different export documents required for exports of goods from India. **[10]**

OR

b) What is Aligned documentation system (ADS) methodology in export business? What are the various documents covered under ADS system? **[10]**

Q2) a) Write in detail the processing of an export order. **[10]**

OR

b) Which are the parties involved with letter of credit? What are the types of letter of credit? **[10]**

Q3) a) Describe features of grant of pre-shipment finance? **[10]**

OR

b) Describe EXIM bank and its advantages in promotion of international trade. **[10]**

Q4) a) Explain the functions of export promotion councils in India. Explain any one export promotion council in India. **[10]**

OR

b) Discuss salient features of schemes of govt. of India with aim at promotion of marketing of goods. **[10]**

Q5) a) Explain FEMA (2000) and its regulations. **[10]**

OR

b) Explain regulations for international trade and major laws governing India's export-import trade. **[10]**

